

1 FENNEMORE CRAIG, P.C.  
Cathy L. Reece (005932)  
2 3003 N. Central Ave., Suite 2600  
Phoenix, Arizona 85012  
3 Telephone: (602) 916-5343  
Facsimile: (602) 916-5543  
4 Email: [creece@fclaw.com](mailto:creece@fclaw.com)

5 Attorneys for ML Manager LLC

6  
7 IN THE UNITED STATES BANKRUPTCY COURT  
8 FOR THE DISTRICT OF ARIZONA

9 In re  
10 MORTGAGES LTD.,  
11 Debtor.

Chapter 11  
Case No. 2:08-bk-07465-RJH

**REPLY TO OBJECTION TO MOTION TO  
SELL REAL PROPERTY (1) CONSISTING OF  
APPROXIMATELY 23.248 ACRES LOCATED  
SOUTH OF THE SOUTHWEST CORNER OF  
LOOP 101 AND MARYLAND AVENUE IN  
GLENDALE, ARIZONA (KNOWN AS  
MARYLAND WAY PROPERTY) , (2)  
CONSISTING OF 46 ACRES LOCATED IN THE  
VICINITY OF THE INTERSECTION OF 99<sup>TH</sup>  
AVENUE AND MARYLAND AVENUE IN  
GLENDALE, ARIZONA (KNOWN AS  
RIGHTPATH I PROPERTY) AND (3)  
CONSISTING OF 17,000 SQUARE FEET  
LOCATED IN THE VICINITY OF THE  
INTERSECTION OF 99<sup>TH</sup> AVENUE AND  
MARYLAND AVENUE IN GLENDALE  
ARIZONA (KNOWN AS RIGHTPATH II  
PROPERTY)**

**Hearing Date: October 17, 2012  
Hearing Time: 11:00 a.m.**

22 ML Manager LLC (“ML Manager”), as the manager for MWP Loan LLC, RLD I  
23 Loan LLC and RLD II Loan and the agent for certain Pass-Through Investors, hereby files  
24 this Reply in support of its Motion to Sell (Docket No. 3593) real property and  
25 improvements located in Glendale, Arizona specifically described in the Sale Agreement  
26 (“Property”), to BYPG Holdings, LLC, an Arizona limited liability company

1 (“Purchaser”) for the price of \$7 million (“Purchase Price”) and on the terms set forth in  
2 the Agreement of Sale and Purchase (“Sale Agreement”) which is attached to the Motion  
3 as Exhibit A or to another purchaser on the same or better terms as determined by ML  
4 Manager in its sole discretion. The \$7 million Purchase Price has been allocated by the  
5 Purchaser as follows: \$3,550,000 to Parcel A, \$3,421,000 to Parcel B, and \$29,000 to  
6 Parcel C as more specifically described in the Motion and Sale Agreement.

7 An Objection (Docket No. 3613) was filed by certain Rev Op Investors  
8 (“Objection”) wherein it incorporates by reference about 19 other objections to sales and  
9 the arguments in those pleadings, all of which were previously responded to by ML  
10 Manager and overruled by this Court. Further this Court’s rulings on the prior objections  
11 have been affirmed on appeal by the District Court in the four sale appeals filed by the  
12 Rev Op Group. ML Manager requests that the Court overrule the Objection and grant the  
13 Motion. ML Manager incorporates by reference all of its replies and responses to the  
14 previous arguments raised by the Objection, including but not limited to, that the Court  
15 retained jurisdiction to enter an order approving the sale, that the Court has already ruled  
16 on the agent’s authority and found the agency to be enforceable, that the agency is  
17 irrevocable and any termination of the agency is null and void, that the decision to sell and  
18 to enter into the sale agreement is a valid exercise of the business judgment of ML  
19 Manager consistent with its fiduciary duty, among other arguments. There is a specific  
20 argument being raised by the Rev Op Investors as to Parcel B. That Objection will be  
21 discussed below.

22 **I. THE RESULTS OF THE LOAN LLC VOTES**

23 As to Parcel A, the investors in MWP Loan LLC and the 9 MP Funds who own  
24 88.717% of the interest in the Property were asked to vote on this Major Decision. As the  
25 Court will recall, the operating agreement for the Loan LLC requires that Major Decisions  
26 (such as selling the property) must be voted on by the members of the applicable limited

1 liability company and the investors in the MP Funds and must be approved by a majority  
2 in dollars of those who vote. A vote has been conducted by ML Manager of the members  
3 in the MWP Loan LLC and MP Funds. Based on the voting results, 76.35% of the dollars  
4 which were voted approved the sale. ML Manager asserts it is authorized to go forward  
5 with the sale on behalf of the MWP Loan LLC.

6 As to Parcel B, the investors in RLD I Loan LLC and the 9 MP Funds who own  
7 67.911% of the interest in the Property were asked to vote on this Major Decision. As the  
8 Court will recall, the operating agreement for the Loan LLC requires that Major Decisions  
9 (such as selling the property) must be voted on by the members of the applicable limited  
10 liability company and the investors in the MP Funds and must be approved by a majority  
11 in dollars of those who vote. A vote has been conducted by ML Manager of the members  
12 in the RLD I Loan LLC and MP Funds. Based on the voting results, 76.52% of the dollars  
13 which were voted approved the sale. ML Manager asserts it is authorized to go forward  
14 with the sale on behalf of the RLD I Loan LLC.

15 As to Parcel C, the investors in RLD II Loan LLC and the 9 MP Funds who own  
16 72.978% of the interest in the Property were asked to vote on this Major Decision. As the  
17 Court will recall, the operating agreement for the Loan LLC requires that Major Decisions  
18 (such as selling the property) must be voted on by the members of the applicable limited  
19 liability company and the investors in the MP Funds and must be approved by a majority  
20 in dollars of those who vote. A vote has been conducted by ML Manager of the members  
21 in the RLD II Loan LLC and MP Funds. Based on the voting results, 76.45% of the  
22 dollars which were voted approved the sale. ML Manager asserts it is authorized to go  
23 forward with the sale on behalf of the RLD II Loan LLC.

24 **II. RIGHT TO COMPETE BY THE EXIT FINANCIER**

25 One of the contingencies of the Sale Agreement concerns the Exit Financier. The  
26 Exit Financier has indicated it does not intend to exercise its right to compete. This

1 contingency has been satisfied.

2 **III. EXERCISE OF VALID BUSINESS JUDGMENT**

3 ML Manager, in the exercise of its business judgment, has decided it is in the best  
4 interest of the Investors in the loans to sell the Property at this time for \$7 Million to the  
5 Purchaser on the terms set forth in the Sale Agreement. ML Manager has had the Property  
6 exposed to the market for over two years. Nathan & Associates, Inc. has widely marketed  
7 the Property for sale. ML Manager and the Purchaser finalized the Sale Agreement in  
8 September 2012. The Purchaser has deposited \$100,000 and has opened escrow at  
9 Thomas Title & Escrow. The balance of the Purchase Price will be payable at close in  
10 cash. The sale is anticipated to close around November 2012. The Purchaser is a non-  
11 related third party with no connections to ML Manager, the Board members, the investors  
12 or the exit financier. This is an arms-length, negotiated sale between unrelated parties. The  
13 Property is being sold “As-Is”, “Where-Is” and “With All Faults.”

14 Even though the loans will not be paid in full, ML Manager believes that this price  
15 reflects the current market value of the Property and that it is unlikely in the foreseeable  
16 future to get a higher amount. There are ongoing holding costs, including property taxes,  
17 which accrue interest at the rate of 16% per annum, insurance, interest costs on the  
18 replacement loans which accrue at the rate of 17.5% per annum, among other costs. ML  
19 Manager believes that this sale is in the best interest of the investors in the three Loan  
20 LLCs and the Pass-Through Investors and is a valid exercise of its business judgment  
21 consistent with any fiduciary responsibilities.

22 **IV. OTHER OBJECTIONS**

23 The Rev Op Investors raise an objection as to Parcel B. First, there may be a  
24 misunderstanding by the Rev Op Investors on the numbers. There will be sufficient sale  
25 proceeds on Parcel B to pay all the closing costs which are approximately \$536,000 and to  
26 pay all the Loan Specific Costs of about \$74,000. There will not be sufficient net sale

1 proceeds to pay all the General Costs allocated to the loan. Some of the “uncovered costs”  
2 from this loan to the extent not paid will have to be reallocated to other loans.

3 Second, with regard to their allegations that there has never been a disclosure that  
4 “uncovered costs” would be borne by the other loans, this is not correct. In numerous  
5 paragraphs in the Objection, including paragraphs 2-7, and 10-12, the Rev Op Investors  
6 says that this is “no ordinary sale”, that this is “the first time” the reallocation of  
7 uncovered costs has come up, that ML Manager has not disclosed this previously and that  
8 the investors in the other loans have received no notice of this “socialized allocation  
9 scheme.” This is of course disingenuous and unfounded. The Objection ignores the  
10 events, pleadings, orders and rulings of the last three and one-half years.

11 To the extent it is necessary to even respond to this objection, the concepts and  
12 issues of uncovered costs have been discussed and vetted in numerous pleadings and  
13 hearings since the confirmation process in May 2009. The Plan itself states at Section 4.15  
14 that it “is anticipated that the parties will also enter into an inter-borrower agreement to  
15 allocate amongst themselves the use of funds and the repayment of the Exit Financing  
16 loan, among other things. The entities will keep sufficient records of the use of the funds  
17 and repayment of the loan so that a proper allocation and accounting may be made.”  
18 (Docket No. 1532) Mr. McDonough testified on May 18, 2009 to the allocation that  
19 would need to be done and that in fact some loans might not have any equity and that cost  
20 might have to be borne by other loans. (Docket 2136) The May 20, 2009 Confirmation  
21 Order in paragraph H expressly authorized ML Manager to enter into an inter-borrower  
22 agreement. (Docket No. 1755) The Interborrower Agreement which was executed on June  
23 11, 2009 expressly provides in Paragraph 3.5 for the reallocation of amounts which cannot  
24 be paid by one loan to the other loans. The Interborrower Agreement was negotiated  
25 during the confirmation process and became an issue in the Rev Op Group’s Motion for  
26 Clarification filed September 14, 2009 and ML Manager’s response which attached a

1 copy of the executed Interborrower Agreement. (Docket No. 2168 and 2265)

2 The Allocation Model was filed on September 1, 2010 and was sent out to all  
3 investors. The pleading discussed the concept of “uncovered costs” no fewer than 8 times.  
4 (Docket 2913) The Allocation Model itself is based on a 10-step process (which come  
5 from the Interborrower Agreement). Step 7 in the Model provides that the negative  
6 recovery amount of the uncovered costs must be spread to the remaining loans.(Docket  
7 No. 2913). In other words, it was expressly disclosed that there would be loans with  
8 uncovered costs and that those uncovered costs would include both General Costs and  
9 Loan Specific Costs. Then the uncovered costs were discussed at least 5 times in the  
10 Omnibus Reply of ML Manager (Docket No. 2948). The Court approved the Allocation  
11 Model January 20, 2011 (Docket No. 3051)

12 In addition, there have been about five motions to sell that have involved loans  
13 where there would be uncovered costs that would have to be reallocated and become a  
14 burden to other properties, including the sales of the Van Buren property, McKinley  
15 property, 70<sup>th</sup> Street property, ASA XVI property and CGSR property. . (Docket No.  
16 3545, 3544, 3543, 3549 and 3516).The motions to sell each specifically discussed the  
17 uncovered costs that would be reallocated to other properties. All of the sales were  
18 approved by the Loan LLCs and the Court. The Rev Op investors objected to four of the  
19 sales but did not raise this issue at that time. The Court overruled their objections and  
20 approved the sales.

21 Further, the information provided by ML Manager from the Allocation Model is  
22 correct. The RLD I loan originally was for over \$50 million of undeveloped raw land. The  
23 sharing ratio under the Allocation Model is based on the original principal balance of the  
24 loan compared to the total of all the original principal loan balances. This loan is the  
25 second largest loan in the portfolio with a sharing ration of 5.70347%. Thus it is not  
26 surprising that the combination of the closing costs, the loan specific costs, general costs

1 and the share of the replacement loan interest and costs would be as much as \$5.3 million  
2 for this loan. The sale for \$3.421 million will not cover all those costs. The June 2012  
3 information shared with the Rev Op Investors pursuant to the Confidentiality Order  
4 properly showed the costs that would be covered by a sale but the assumptions in the  
5 information at that time used a sale estimate of a much lower number and still reflected  
6 based on a much lower sale price that the costs would not be covered by the sale price and  
7 uncovered costs were reallocated to other loans. As the Court and parties are aware, ML  
8 Manager adjusts the information in the Allocation Model each time a sale closes so that  
9 the appropriate numbers are then corrected in the Model.

10 If the Rev Op Investors had wanted to ask questions about this information after  
11 the Motion was filed, ML Manager would have been glad to review that information with  
12 them. After all ML Manager has meet at least five times with them to go over the  
13 information. Nevertheless, the objection concerning the uncovered costs is not a proper  
14 objection to the sale itself and should be overruled.

15 The Rev Op Investors assert in the Objection that ML Manager has failed to appeal  
16 the taxes or protect the property from those liens. This is not grounds for objection to the  
17 sale. Prior to foreclosure, the Borrowers did not pay the taxes on the Property. The taxes  
18 need to be paid. ML Manager hired a tax firm to assist in the review and appeal valuations  
19 for tax purposes. Contrary to the unfounded allegations in the Objection, ML Manager has  
20 addressed the unpaid taxes and has acted in the best interest of the investors. Regardless,  
21 the taxes are owed and will need to be paid from the sale proceeds.

22 The Rev Op Investors also object because ML Manager has failed to explore  
23 partition. Yet the Rev Op Investors have not suggested partition for any of the Property.  
24 Also this is not grounds for objection to a sale. ML Manager is not under an obligation to  
25 pursue partition, especially in light of the Confirmed Plan, Confirmation Order, the  
26 Operating Agreements, and the Agency Agreements that provide for liquidation of the

1 properties and the distribution of cash. The Purchaser desires to purchase 100% of the  
2 three parcels which are contiguous. Thus there is not a portion of the Property which can  
3 be partitioned. This sale reflects the best price that ML Manager has received for the  
4 Property which has been listed for a significant period of time. ML Manager asserts that  
5 the sale of the property is in the best interest of the Investors.

6 All three of Loan LLCs which own significant interests in the Property approved  
7 the sale and none of the other Pass-Through Investors with the remaining interests in the  
8 Property objected to the sale. ML Manager asserts that the sale at this time, for this price  
9 and to the Purchaser under the terms of the Sale Agreement and Motion is in the best  
10 interest of the Investors and is a valid exercise of its business judgment consistent with its  
11 fiduciary duties and should be approved.

12 WHEREFORE, ML Manager requests that the Court enter an order authorizing and  
13 approving the sale as requested by ML Manager, overrule the Objection and grant such  
14 other and further relief as is just and proper under the circumstances.

15 DATED: October 16, 2012

16 FENNEMORE CRAIG, P.C.

17 By /s/ Cathy L. Reece  
18 Cathy L. Reece  
19 Attorneys for ML Manager LLC

20 Copy of the foregoing sent this  
21 16<sup>th</sup> day of October, 2012 by email to:

22 Robert J. Miller  
23 Bryce A. Suzuki  
24 Justin A. Sabin  
25 BRYAN CAVE LLP  
26 Two North Central Ave., Suite 2200  
Phoenix, Arizona 85004  
[rjmiller@bryancave.com](mailto:rjmiller@bryancave.com)  
[bryce.suzuki@bryancave.com](mailto:bryce.suzuki@bryancave.com)  
[Justin.sabin@bryancave.com](mailto:Justin.sabin@bryancave.com)

/s/ Gidget Kelsey-Bacon