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6  
7 IN THE UNITED STATES BANKRUPTCY COURT  
8 FOR THE DISTRICT OF ARIZONA

9 In re

10 MORTGAGES LTD.,

11 Debtor.

Chapter 11

Case No. 2:08-bk-07465-RJH

12 **REPLY TO OBJECTION TO MOTION TO**  
13 **SELL REAL PROPERTY**

14 **Real Property located at the southeast corner of**  
15 **Central Ave. and Monroe St. in Phoenix,**  
16 **Arizona**

17 **Hearing Date: May 2, 2011**  
18 **Hearing Time: 2:30 p.m.**

19 ML Manager LLC (“ML Manager”), as manager for the C&M Loan LLC and as  
20 agent for the pass-through investors who hold fractional interests but who did not transfer  
21 into either C&M Loan LLC (“Non-transferring pass-through investors”), hereby files this  
22 Reply in Support of its Motion to Sell Real Property (Docket No. 3156) (“Motion”) and  
23 asks that the Court enter an order authorizing and approving the sale as set forth in the  
24 Motion and Sale Agreement.

25 Certain Rev-Op Group investors<sup>1</sup> (“Objectors”) filed an objection to the sale (the  
26 “Objection”). This Reply addresses the issues raised in the Objection and ML Manager

<sup>1</sup> One of the Objectors, L.L.J. Investments, LLC, is an alleged successor-in-interest to 3  
prior Rev Op Group investors listed in the opening paragraph of the Objection. The  
assignments to this entity has not been recognized by ML Manager and is improper under  
the operative documents. As a result the L.L.J. Investments, LLC lacks standing to pursue  
the Objection.

1 requests that the Court overrule the Objection.

2 ML Manager also received a Limited Objection (Docket No. 3171) filed by KGM  
3 Builders, Inc. (the "Limited Objection"). Pursuant to the appropriate State law provisions,  
4 ML Manager proposes to bond over the alleged mechanics lien asserted by KGM. That  
5 should resolve that Limited Objection so that the Sale can go forward.

6 **I. THE RESULTS OF THE LOAN LLC VOTE**

7 The investors in C&M Loan LLC and all the MP Funds, were asked to vote on this  
8 Major Decision. As the Court will recall, the operating agreements for the Loan LLCs  
9 require that Major Decisions (such as selling the property) must be voted on by the  
10 members of the applicable limited liability company and the investors in the MP Funds  
11 and must be approved by a majority in dollars of those who vote. A vote has been  
12 conducted by ML Manager of the members of C&M Loan LLC and the MP Funds  
13 investors in the Loan LLC. Based on the voting results, 89.39% of the dollars which were  
14 voted in C&M Loan LLC approved the sale. In other words, C&M Loan LLC, which  
15 owns 82.497% of the Property, voted to sell the Property to the Purchaser for the price and  
16 at the time proposed by ML Manager.

17 **II. WAIVER BY THE EXIT FINANCIER**

18 One of the contingencies of the Sale Agreement concerns the Exit Financier. This  
19 provision was intended to ensure that the property will not be sold for too low a price.  
20 The Exit Financier has expressed that it does not intend to exercise its right to compete.  
21 So this contingency has been satisfied.

22 **III. EXERCISE OF VALID BUSINESS JUDGMENT**

23 ML Manager, in the exercise of its business judgment, has decided it is in the best  
24 interest of the investors in the loans to sell the Property at this time for \$7,750,000 to the  
25 Purchaser Stonebridge Realty Advisors, Inc., a Colorado corporation, on the terms set  
26 forth in the Sale Agreement. The Purchaser has posted a Deposit of \$300,000 and the

1 escrow has been set up at a local title company. The Purchaser has demonstrated that it  
2 has ample funds to purchase the Property.

3 ML Manager believes the price obtained is the current market price for the  
4 Property. The Purchase Price of \$7,750,000 obtained in this sale is the best offer received  
5 by ML Manager. ML Manager does not believe it was necessary or a good use of funds  
6 to obtain a formal appraisal of the Property. The price is all cash at the close of escrow.

7 ML Manager employed a broker to list and market the Property. The broker  
8 marketed the Property widely to a buyer of this type of Property and over the course of the  
9 marketing period received and reviewed several offers for the Property. ML Manager  
10 reviewed all the offers and accepted the highest offer from a buyer that it thought would  
11 close. The Sale Agreement used is the standard form agreement which is being used by  
12 ML Manager, and which in fact has been used on multiple occasions already. The broker  
13 will receive a customary commission upon closing.

14 The Purchaser is a good-faith purchaser who has negotiated at arms-length. The  
15 Purchaser is not related to or affiliated with ML Manager, the investors, or the Exit  
16 Lender.

17 **IV. AGENT HAS SOLE DISCRETION ON SALE AS TO THE NON-**  
18 **TRANSFERRING PASS-THROUGH INVESTORS**

19 As the Court will recall, ML Manager received an assignment of the irrevocable  
20 Agency Agreements which contains a power of attorney coupled with an interest and  
21 became the Agent for all the Pass-Through Investors. The Pass-Through Investors were  
22 given until October 31, 2009, to decide whether to transfer into the applicable Loan LLCs  
23 and receive a membership interest.

24 On this loan, the Objectors decided not to transfer and as a result their percentage is  
25 managed by ML Manager as the Agent. Only members of C&M Loan LLC and the  
26 investors in the MP Funds in the Loan LLC are allowed to vote and to control the Major

1 Decisions of ML Manager on the management of the property. Pursuant to the Agency  
2 Agreement, the Agent has sole discretion on the decisions to be made about the  
3 management of the property after foreclosure.

4 Paragraph 3(b) of the Agency Agreement states:

5 If ownership of any Trust Property becomes vested in  
6 Participant, either in whole or in part, by trustee's sale,  
7 judicial foreclosure or otherwise, Agent may enter into one or  
8 more real estate broker's agreement on Participant's behalf  
9 for the sale of the applicable Trust Property, enter into a  
10 management and/or maintenance agreements for management  
11 or maintenance of the applicable Trust Property, if applicable,  
12 may acquire insurance for the applicable Trust Property, and  
13 may take such other actions and enter into such other  
14 agreements for the protection and sale of the applicable Trust  
15 Property, **all as Agent deems appropriate in its sole**  
16 **discretion.**

17 This sole discretion in the Agent remains necessary so that the property can be  
18 managed in a way to maximize the value for all the investors in the property and to ensure  
19 that no one investor could hold the others hostage. The vote of the Loan LLC investors  
20 was intended to be a check and balance of the discretion of the Agent/Manager on Major  
21 Decisions. The Non-transferring pass-through investors chose to retain their interests  
22 under the existing Agency Agreements.

23 ML Manager, in the exercise of its business judgment and in its sole discretion, has  
24 decided to proceed with the sale as presented. The contingencies for the accepting vote of  
25 the Loan LLC and the waiver by the Exit Financier have been met. ML Manager requests  
26 that this Court enter the order requested so that the sale can be consummated.

27 **V. ML MANAGER AS THE AGENT HAS AUTHORITY TO SELL**

28 The Objectors, all of whom are alleged members of the Rev-Op Group, assert that  
29 they have a right to terminate their agency agreements. In making these arguments, the  
30 Objectors are simply ignoring all of the litigation and rulings that has already occurred in  
31 this Court. All of the Objectors, or their predecessors were parties to the Adversary

1 Proceeding, *ML Manager v. Hawkins et al.*, 2:10-ap-00430-RJH (the “Hawkins  
2 Adversary”). Those rulings are law of the case. *Minidoka Irrigation Dist. v. DOI*, 406  
3 F.3d 567, 573 (9th Cir. 2005)(“Under the ‘law of the case’ doctrine, a court is ordinarily  
4 precluded from reexamining an issue previously decided by the same court, or a higher  
5 court, in the same case.”); *see also Old Person v. Brown*, 312 F.3d 1036, 1039 (9th Cir.  
6 2002). More important, those rulings are contained in a final judgment (Docket 105 in  
7 Hawkins Adversary) (the “Declaratory Judgment”) the effect of which has not been  
8 stayed.<sup>2</sup>

9 The Declaratory Judgment resolved these issues. The Court has already ruled in  
10 the Declaratory Judgment that the Objectors are subject to and bound by the Agency  
11 Agreement.

12 Although the Objectors may be entitled to preserve the record for an issue on  
13 appeal, to simply assert the same arguments that have already been resolved following  
14 expensive and significant litigation is beyond the pale. These arguments should be  
15 rejected out-of-hand.

## 16 **VI. THIS COURT HAS JURISDICTION TO HEAR THIS MOTION**

17 This Court has jurisdiction to hear this Motion. First of all, the Court can take  
18 judicial notice that the Rev-Op Group has admitted the jurisdiction of this Court on  
19 numerous occasions by filing pleadings seeking affirmative relief regarding the same  
20 issues present in this case. *See, e.g.*, Counterclaims filed by Rev-Op Group in 10-ap-430  
21 at ¶ 5 (relating to ML Manager's agency authority over the Rev-Op Group). Additionally,  
22 this Court retained post-confirmation jurisdiction because there is a close nexus between  
23 the current lawsuit and the execution and implementation of the Plan. The close nexus  
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25 <sup>2</sup> The Rev-Op Group has appealed the final judgment from the Hawkins Adversary. No  
26 stay pending appeal has been granted. The law is clear. The judgment is to be given full  
force and effect unless a stay is issued. *See, e.g., In re Roberts Farms, Inc.*, 652 F.2d 793,  
798 (9th Cir. 1981).

1 required for post-confirmation jurisdiction is satisfied if the remedies sought by the ML  
2 Manager could affect the implementation of the Plan. *See, State of Montana v. Goldin (In*  
3 *re Pegasus Gold Corp.)*, 394 F.3d 1189, 1194 (9<sup>th</sup> Cir. 2005). *Goldin* is analogous to the  
4 jurisdictional question in this matter. In *Goldin*, the Bankruptcy Court confirmed the  
5 debtor’s plan which called for the creation of RSC, an entity to perform services for the  
6 state on a temporary basis. *Id.* at 1193. The debtor sued the state alleging that the state  
7 breached its agreement with the RSC. *Id.* The state argued that the Bankruptcy Court  
8 lacked jurisdiction to hear this matter. In finding jurisdiction, the Ninth Circuit held that  
9 the claims asserted by the debtor, “could affect the implementation and execution of the  
10 Plan itself, which specifically called for the creation of RSC and the transfer of debtor  
11 money to fund it.” *Id.* at 1194. Accordingly, the Ninth Circuit concluded that a “close  
12 nexus” existed between the claims and the bankruptcy to satisfy the Bankruptcy Court’s  
13 jurisdiction. *Id.*

14 Here the close nexus exists between the relief requested by ML Manager and the  
15 Mortgages Ltd. bankruptcy, because, the relief requested by ML Manager is an essential  
16 part of the implementation of the Plan. The Plan specifically called for the creation of ML  
17 Manager to manage the Loan LLCs and to step into the role as manager for the MP Funds  
18 and as agent of non-transferring pass-through investors. The relief requested by ML  
19 Manager affects the amount of money that the investors will receive. Accordingly, the  
20 Bankruptcy Court retains post-confirmation jurisdiction.

21 Further, this Court has jurisdiction under the retained and reserved jurisdiction in  
22 the Plan for such a matter as this, including in Section 9.1(e), (g) and (h) of the Plan,  
23 among others, and has authority to approve the sale under Section 105 of the Bankruptcy  
24 Code, among others. Again, this goes beyond preserving an issue for appeal, and cross  
25 the line into an improper attempt to re-litigate issues that have been conclusively decided.

26

1           Finally, this Motion is not a motion under Section 363 of the Bankruptcy Code and  
2 so is not “free and clear” sale in the Section 363 sense. The Exit Financier’s lien will  
3 attach to the proceeds so in that sense it is free of their liens. The Exit Financier will  
4 provide the necessary release if any at the closing to the title company. The real property  
5 taxes will be paid at closing as well. As discussed at the prior sale hearings, ML Manager  
6 is selling the properties with all of the Objectors’ interests as a holder of a fractional  
7 interest in the property to attach to the proceeds as permitted under the Agency Agreement  
8 and as contemplated under the Plan. That is the extent of the request for a sale. Section  
9 363 is not being employed and the Court is not approving the sale under Section 363. The  
10 Objectors are not prejudiced by any of the analysis or issues in this regard and have no  
11 basis in law or fact to object.

12           **VII. THE FACT THAT THE LOAN IS UNDERWATER IS NOT A**  
13           **JUSTIFICATION TO DENY THE MOTION**

14           The Objectors argue that the sale price is substantially less than the aggregate  
15 amount of the loan on the Property. Although it is true that the loan is substantially  
16 underwater, and in addition to the fact that the Court can take judicial notice of the  
17 tremendous down turn in the market since the Property was acquired, a huge fallacy exists  
18 in the Objectors’ argument because they are ignoring the fact that the loan was not an  
19 acquisition loan. As the Court will recall from the evidence presented during the  
20 Bankruptcy case, the Grace Entities alleged that this loan was only partially funded. The  
21 amount loaned was approximately \$27 million under a partially funded multi-million  
22 construction loan. This is a partially completed project and it is not surprising that in its  
23 current condition is not worth the amount loaned. At the closing, prepaid loan fees,  
24 developer fees and other costs or expenses were advanced that did not add value to the  
25 project. Moreover, the construction will need to be re-started, and probably redone in  
26 many instances. This means that not every dollar that went into the project increased the

1 value of the project on an ongoing basis on a dollar-for-dollar basis. Indeed, that was the  
2 basis of the Grace Entities' entire claim and extensive litigation in this matter.

3 The Grace Entities, represented by Snell & Wilmer (Don Gaffney and Don Ennis)  
4 were parties to the involuntary petition and alleged significant lender liability claims over  
5 \$100 million against Mortgages Ltd. Primarily as a result of the partially funded C&M  
6 loan. The Grace Entities were some of the most adversarial parties to the bankruptcy and  
7 eventually their claims were only resolved after months of contentious negotiations that  
8 culminated in an approval by this Court of the settlement agreement over the objection of  
9 the Rev-Op Group (which settlement was ultimately appealed, but the appeal was  
10 dismissed as moot.) The reality is that the C&M Property is not worth anything close to  
11 \$27 million, and it will not be possible to recover all of that money. The marketing efforts  
12 of ML Manager's real estate brokers produced several good offers and, ML Manager  
13 accepted a price of \$7,750,000. The fact that the property value is substantially less than  
14 the loan amount, although unfortunate, is simply not germane to the inquiry as to whether  
15 the Property is now being sold for a fair and reasonable price.

16 **VIII. THE OBJECTORS ARE AGAIN IGNORING THE CARRYING COSTS OF**  
17 **HOLDING PROPERTY**

18 As it has in opposition to every other sale motion, the Objectors argue that ML  
19 Manager should hold the property speculating that the market will increase in the future.  
20 Whether and how much the market will increase in the foreseeable future is still simply  
21 speculation. What is not speculation is that there are substantial carrying costs associated  
22 with holding this or any other property. As the Court knows, the Exit Financing continues  
23 to accrue interest at the rate of 17.5 % per annum, with additional fees such as the  
24 repayment incentive fees due every six months. Plus the real property taxes are unpaid  
25 and accrue interest at the rate of 16% per annum. As such, the market would essentially  
26 need to substantially improve every year just to keep pace with the current return to the

1 investors. The Court has clearly held that all investors must pay their fair share of the Exit  
2 Financing. As such, delaying the repayment of the Exit Financing simply increases the  
3 amount that will be attributed to these properties, and it is simply speculation to assume  
4 that future increases in the market will outpace the carrying costs.

5 WHEREFORE, for the foregoing reasons, ML Manager requests that the Court  
6 overrule the Objection and enter an order as requested by the ML Manager in the Motion  
7 authorizing and approving the sale.

8 DATED: April 29, 2011

9 FENNEMORE CRAIG, P.C.

10 By /s/ Cathy L. Reece  
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13 Copy of the foregoing emailed  
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