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6
7 IN THE UNITED STATES BANKRUPTCY COURT
8 FOR THE DISTRICT OF ARIZONA

9 In re
10 MORTGAGES LTD.,
11 Debtor.

Chapter 11
Case No. 2:08-bk-07465-RJH

**REPLY IN SUPPORT OF MOTION TO SELL
REAL PROPERTY FREE AND CLEAR OF
LIENS, CLAIMS, ENCUMBRANCES, AND
INTERESTS**

**Real Property located in Scottsdale, Arizona in
the development known as Osborn III/Ten Wine
Lofts Condominium project located at 7116 and
7126 E. Osborn Rd.**

**Hearing Date: September 28, 2010
Hearing Time: 2:30 p.m.**

17 ML Manager LLC (“ML Manager”), as manager for the Osborn III Loan LLC and
18 the MP Funds that are members of Osborn III Loan LLC, and as agent for the 31 pass-
19 through investors who hold fractional interests but who did not transfer into the Osborn III
20 Loan LLC (“Non-transferring pass-through investors”), hereby files this Reply in Support
21 of its Motion to Sell Real Property Free and Clear of Liens, Claims, Encumbrances, and
22 Interests (Docket No. 2923), and filed a Notice of Filing Sale Agreement (Docket No.
23 2966) and asks that the Court enter an order authorizing and approving the sale as set forth
24 in the Motion and Sale Agreement.

25 Jeffrey C. Stone, Inc., d/b/a Summit Builders, asserting a mechanics lien claim,
26

1 filed a Response (Docket No. 2961) (“Summit Objection”). 11 Rev-Op Group investors
2 filed an objection to the sale on behalf of 11 of 31 Non-transferring pass-through investors
3 who are part of the Rev-Op Group (the “Rev-Op Group Objection”). Mr. Bickart filed an
4 untimely joinder to the Rev-Op Group Objection (Docket No. 2969) (“Bickart Joinder”)
5 on behalf of 1 Non-transferring pass-through investor.¹ This Reply addresses the
6 objections.

7 As the Court is aware, ML Manager filed a Notice of Filing the Sale Agreement
8 (Docket No. 2966) last week. The Sale Agreement provided a Purchase Price of \$19.5
9 million by the Purchaser Collen Real Estate & Development Co. and also provided for a
10 \$2 million Deposit and a closing no later than November 30, 2010. ML Manager has been
11 working on and has proposed a form of order to the Rev-Op Group and to Summit
12 Builders which hopefully addresses their concerns and allows them to consent to the entry
13 of the Order. As for Summit Builders, ML Manager through Gust Rosenfeld, its special
14 counsel on this issue, has proposed 2 alternatives, both of which came from the Summit
15 Objection. ML Manager is trying to get the title company that is defending the mechanics
16 lien action to confirm coverage but also ML Manager has proposed to escrow a certain
17 amount of the purchase price with the mechanics liens (if any) to attach to the sale
18 proceeds. As for the Rev-Op Group, ML Manager has been negotiating language in the
19 form of order similar to the concepts used in the prior Arizona Commercial sale order as
20 the basis for addressing the concerns. The increased purchase price may have alleviated

21 _____
22 ¹ There is no justification for the week delay by Mr. Bickart in filing his Joinder in the
23 Rev-Op Group Objection. He raises no new arguments and no arguments based on the
24 \$19.5 million sale agreement. ML Manager will address the Rev-Op Group Objection in
25 this Reply. Contrary to Mr. Bickart’s allegations, ML Manager has not tried to be “coy”
26 or employ a “strategy” and does not have an “improper motive” in the filing of the Sale
Agreement last week. As explained in the Motion, ML Manager was still negotiating with
several buyers in early September when the Motion was filed and this additional time
allowed ML Manager to obtain a higher price (by about \$4.5 million) above the floor it set
in the Motion. Given the time constraints related to the Exit Financing, this was above
board and prudent of ML Manager.

1 most of the Rev-Op Group concerns and the parties are negotiating a form of order that
2 would allow the sale to go forward. These details will be discussed at the hearing.

3 **I. THE RESULTS OF THE LOAN LLC VOTE.**

4 The Osborn III Loan LLC (“Osborn III Loan LLC”), which was formed in June
5 2009 pursuant to the confirmed Plan, owns 64.389% of the interest in the property. The
6 members of the Osborn III Loan LLC include all 9 MP Funds and the pass-through
7 investors who transferred into the Osborn III Loan LLC. 35.611% of the interest is owned
8 by 31 Non-transferring pass-through investors. As the Court will recall, the operating
9 agreement for the Osborn III Loan LLC required that Major Decisions (such as selling the
10 property) must be voted on by the members of the limited liability company and the
11 investors in the MP Funds and must be approved by a majority in dollars of those who
12 vote. A vote has been conducted by the ML Manager of the members of the Osborn III
13 Loan LLC and the MP Fund investors. Based on the voting results, 93% of the dollars
14 which were voted approved the sale. In other words, investors who voted in the Osborn III
15 Loan LLC which owns about 64.389% of the property voted to sell the property for the
16 price, to the Purchaser and at the time proposed by ML Manager.

17 **II. WAIVER BY THE EXIT FINANCIER.**

18 One of the contingencies of the Sale Agreement and the Exit Financing Loan
19 Agreement is that (as long as the loan is outstanding) the Exit Financier has the right to
20 compete for the purchase of any property sold. This provision was intended to ensure that
21 the property will not be sold for too low a price. The Exit Financier has provided ML
22 Manager with a written waiver of its right to compete.

23 **III. COMPLETION OF DUE DILIGENCE BY THE PURCHASER.**

24 The Purchaser has completed its due diligence, except for 3 items which will be
25 completed no later than Wednesday September 29, 2010. We expect that with entry of the
26 Court Order and as of September 29, 2010, the Purchaser will be ready, willing and able

1 to close the sale.

2 **IV. EXERCISE OF VALID BUSINESS JUDGMENT.**

3 ML Manager in the exercise of its business judgment has decided it is in the best
4 interest of the investors in the loan to sell the property at this time for \$19.5 million to the
5 Purchaser Collen Real Estate & Development Co. on the terms set forth in the Sale
6 Agreement. The Purchaser has posted a Deposit of \$2 million and the escrow has been set
7 up at a local title company. The Purchaser has demonstrated that it has ample funds to
8 purchase the Property. It is anticipated that if the Court enters the sale order that the sale
9 will close on or before November 30, 2010.²

10 ML Manager believes the price obtained is the current market price for the
11 property, which consists of a partially completed 4-story luxury condo project. The
12 Purchase Price of \$19.5 million obtained in this sale is the best offer received by ML
13 Manager from a viable purchaser. ML Manager does not believe it was necessary or a
14 good use of funds to obtain a formal appraisal of the Property. The price is all cash at the
15 close of escrow.

16 ML Manager employed a broker to list and market the property. The broker
17 marketed the property widely to a buyer of this type of property and over the marketing
18 period received and reviewed several offers for the property. ML Manager reviewed all
19 the offers and accepted the highest offer from a buyer that it thought would close. The

20 _____
21 ² While the Sale Agreement gives the Purchaser until November 30, 2010 to close, ML
22 Manager anticipates that the sale will close earlier. The Closing date may be after the
23 deadline established by the Forbearance Agreement, but ML Manager anticipates that the
24 Exit Financing will already be in compliance by that date. About \$1.7 million will have
25 already been paid to the Exit Lender through the closing of the Zacher-Missouri and the
26 Citlo sales. ML Manager believes that the remaining \$500,000 that needs to be paid prior
to October 31 will come from the closing of one or more sales that are in the works.
Although the Exit Loan will hopefully be back in compliance by the expected date of this
closure, it is still important to close this loan at this time as it will go a long way to paying
off the entire Exit Financing prior to the time when the next "Loan Repayment Incentive
Fee" is due. Paying off the Exit Loan prior to December 15 when this Loan Repayment
Incentive Fee is due will save the investors a substantial amount.

1 Sale Agreement used is the standard form agreement which is being used by ML
2 Manager, and which in fact has been used on multiple occasions already. The broker will
3 receive a customary commission upon closing.

4 The Purchaser is a good faith purchaser who has negotiated at arms length. The
5 Purchaser is not related to or affiliated with ML Manager or the investors or the Exit
6 Lender.

7 **V. AGENT HAS SOLE DISCRETION ON SALE AS TO THE NON-**
8 **TRANSFERRING PASS-THROUGH INVESTORS.**

9 As the Court will recall, the ML Manager received an assignment of the
10 irrevocable Agency Agreements which contains a power of attorney coupled with an
11 interest and became the Agent for all the Pass-Through Investors. The Pass-Through
12 Investors were given until October 31, 2009 to decide whether to transfer into the
13 applicable Loan LLCs and receive a membership interest.

14 On this loan, 31 Pass-Through Investors decided not to transfer and as a result
15 35.611% is managed by ML Manager as the Agent while 64.389% is managed by ML
16 Manager as the manager for the Osborn III Loan LLC. Only members of the Osborn III
17 Loan LLC and the investors in the MP Funds in the Loan LLC are allowed to vote and to
18 control the Major Decisions of ML Manager on the management of the property. Pursuant
19 to the Agency Agreement, the Agent has sole discretion on the decisions to be made about
20 the management of the property after foreclosure.

21 Paragraph 3(b) of the Agency Agreement states:

22 If ownership of any Trust Property becomes vested in
23 Participant, either in whole or in part, by trustee's sale,
24 judicial foreclosure or otherwise, Agent may enter into one or
25 more real estate broker's agreement on Participant's behalf
26 for the sale of the applicable Trust Property, enter into a
management and/or maintenance agreements for management
or maintenance of the applicable Trust Property, if applicable,
may acquire insurance for the applicable Trust Property, and
may take such other actions and enter into such other
agreements for the protection and sale of the applicable Trust

1 **Property, all as Agent deems appropriate in its sole**
2 **discretion.**

3 This sole discretion in the Agent remains necessary so that the property can be
4 managed in a way to maximize the value for all the investors in the property and to ensure
5 that no one investor could hold the others hostage. The vote of the Loan LLC investors
6 was intended to be a check and balance of the discretion of the Agent/Manager on Major
7 Decisions. The Non-transferring pass-through investors chose to retain their interests
8 under the existing Agency Agreements.

9 ML Manager in the exercise of its business judgment and in its sole discretion has
10 decided to proceed with the sale as presented. The other contingencies having been met –
11 the accepting vote of the Loan LLC and the waiver by the Exit Financier-ML Manager
12 requests that this Court enter the order requested so that the last Seller contingency can be
13 satisfied for the Purchaser and the title company.

14 **VI. ML MANAGER AS THE AGENT HAS AUTHORITY TO SELL**

15 The Objectors, all of whom are members of the Rev-Op Group and parties to the
16 Adversary, 2:10-ap-00430-RJH (the “Hawkins Adversary”), assert that they have a right
17 to terminate their agency agreements. In making these arguments, the Objectors are
18 simply ignoring all of the litigation and rulings from the Hawkins Adversary. Those
19 rulings are law of the case. *Minidoka Irrigation Dist. v. DOI*, 406 F.3d 567, 573 (9th Cir.
20 2005)(“Under the ‘law of the case’ doctrine, a court is ordinarily precluded from
21 reexamining an issue previously decided by the same court, or a higher court, in the same
22 case.”); *see also Old Person v. Brown*, 312 F.3d 1036, 1039 (9th Cir. 2002). More
23 important, those rulings are contained in a final judgment (Docket 105 in Hawkins
24 Adversary) (the “Declaratory Judgment”) the effect of which has not been stayed.³

25 ³ The Rev-Op Group has appealed the final judgment from the Hawkins Adversary. No
26 stay pending appeal has been granted. The law is clear. The judgment is to be given full
force and effect unless a stay is issued. *See, e.g., In re Roberts Farms, Inc.*, 652 F.2d 793,
798 (9th Cir. 1981)

1 The Declaratory Judgment resolved these issues. The Court has already ruled in
2 the Declaratory Judgment that the Objectors are subject to and bound by the Agency
3 Agreement.

4 Although the Objectors may be entitled to preserve the record for an issue on
5 appeal, to simply assert the same arguments that have already been resolved following
6 expensive and significant litigation is beyond the pale. These arguments should be
7 rejected out of hand.

8 **VII. THIS COURT HAS JURISDICTION TO HEAR THIS CONTESTED**
9 **MATTER**

10 This Court has jurisdiction to hear this dispute. First of all, the Court can take
11 judicial notice that the Rev-Op Group has admitted the jurisdiction of this Court on
12 numerous occasions by filing pleadings seeking affirmative relief regarding the same
13 issues present in this case. *See, e.g.*, Counterclaims filed by Rev-Op Group in 10-ap-430
14 at ¶ 5 (relating to ML Manager's agency authority over the Rev-Op Group). Additionally,
15 this Court retained post-confirmation jurisdiction because there is a close nexus between
16 the current lawsuit and the execution and implementation of the Plan. The close nexus
17 required for post-confirmation jurisdiction is satisfied if the remedies sought by the ML
18 Manager could affect the implementation of the Plan. *See State of Montana v. Goldin (In*
19 *re Pegasus Gold Corp.)*, 394 F.3d 1189, 1194 (9th Cir. 2005). *Goldin* is analogous to the
20 jurisdictional question in this matter. In *Goldin*, the Bankruptcy Court confirmed the
21 debtor's plan which called for the creation of RSC, an entity to perform services for the
22 state on a temporary basis. *Id.* at 1193. The debtor sued the state alleging that the state
23 breached its agreement with the RSC. *Id.* The state argued that the Bankruptcy Court
24 lacked jurisdiction to hear this matter. In finding jurisdiction, the Ninth Circuit held that
25 the claims asserted by the debtor, "could affect the implementation and execution of the
26 Plan itself, which specifically called for the creation of RSC and the transfer of debtor

1 money to fund it.” *Id.* at 1194. Accordingly, the Ninth Circuit concluded that a “close
2 nexus” existed between the claims and the bankruptcy to satisfy the Bankruptcy Court’s
3 jurisdiction. *Id.*

4 Here the close nexus exists between the relief requested by ML Manager and the
5 Mortgages Ltd. bankruptcy because the relief requested by ML Manager is an essential
6 part of the Plan. The Plan specifically called for the creation of ML Manager to manage
7 the Loan LLCs and to step into the role as manager for the MP Funds and agent of non-
8 transferring pass through investors. The relief requested by ML Manager affects the
9 amount of money that the investors will receive. Accordingly, the Bankruptcy Court
10 retains post-confirmation jurisdiction.

11 Finally, this Court has jurisdiction under the retained and reserved jurisdiction in
12 the Plan for such a matter as this, including in Section 9.1(e), (g) and (h) of the Plan,
13 among others, and has authority to approve the sale under Section 105 of the Bankruptcy
14 Code, among others.

15 **VIII. THE ORDER SHOULD BE ENTERED AS PROPOSED BY ML**
16 **MANAGER**

17 The proposed form of Order approving the sale has been sent to the Summit
18 Builders and the Rev-Op Group Objectors in an effort to resolve the concerns raised. It is
19 in the form that has previously been approved by this Court in other sale motions, but also
20 includes some suggested language to resolve the issues. ML Manager is hopeful that a
21 consensual order can be negotiated.

22 **IX. CONCLUSION.**

23 For the foregoing reasons, ML Manager requests that the Court enter an order as
24 requested by the ML Manager in the Motion authorizing and approving the sale.
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DATED: September 27, 2010

FENNEMORE CRAIG, P.C.

By /s/ Cathy L. Reece
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Copy of the foregoing sent this
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